



# Collaborative Buying to India

(Or Why Three Heads are Better Than One....)

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# By the numbers...

- 3 Colleagues
- 15 Days
- 5 Cities
- 2 Conferences
- 116 Books and Zines
- 4 DVDs



# Why travel together?

- Pool our social and intellectual capital and as a collective access more resources than we would be able to alone
- Share our networks of contacts
- Complement each other's linguistic and disciplinary strengths
- Coordinate major purchases to strengthen the national collection
- Support one another and travel more safely.



# Outcomes

- Ability to extend working day
- Ability to travel to new cities and neighborhoods safely
- Greatly increased professional network and credibility with colleagues
- Richer conversations with colleagues and vendors
- Coordinated collection activities and knowledge of each others acquisitions for later access
- Discussing solutions for other challenges back home
- Taking advantage of unexpected opportunities for new niche collections
- General moral support



